# NEXTON

Harnessing the Sun: A Case Study of a Solar Panel Provider



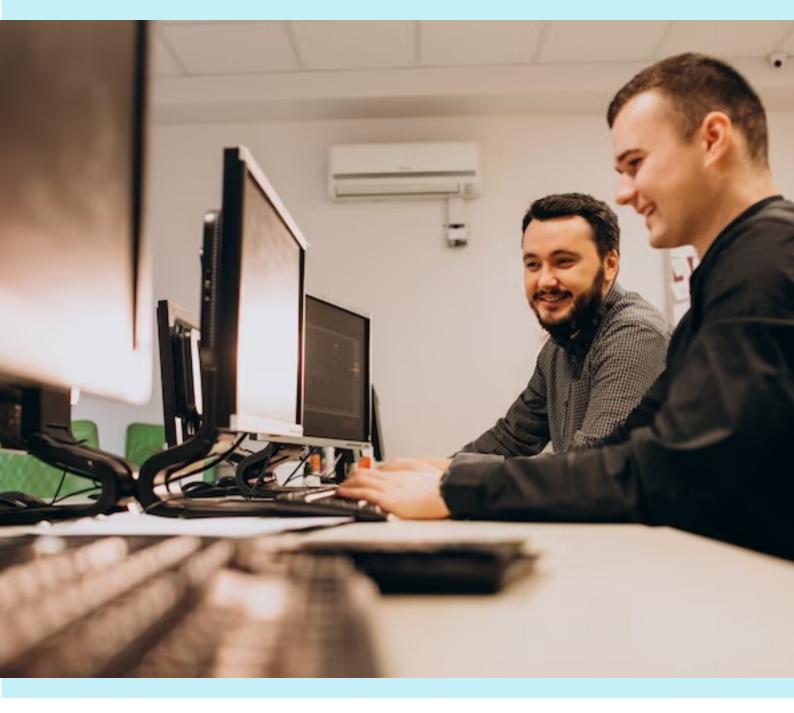
Industry: Solar Panel Provider | Location: West Coast

#### The Brief 🗦

Here's how we helped a thriving solar panel provider facing the challenge of rapid growth, which had overwhelmed their staffing team's capacity.

The company, situated in the sun-drenched west coast, was experiencing remarkable expansion due to the increasing trend of solar panel adoption. The engineering department, in particular, was grappling with the exciting problem of managing this substantial growth.

With an abundance of open positions and a wide variety of roles, the company faced a daunting challenge as their internal team lacked the necessary time and expertise to effectively assess both technical and non-technical skills, as well as meet the unique requirements of each role.



### The Solution $\odot$

Nexton boasts a team of **over 80 screeners** proficient in various tech stacks.

Leveraging custom sourcing techniques and efficient pipeline management, we were able to successfully identify all the exceptional candidates **within a month**, meeting the requirements for client-facing roles, web platform development, and internal tool development.



#### The Implementation ×

**Nexton provided staff augmentation services**, taking care of all payroll and administrative HR tasks, including compliance matters.

This made it significantly easier for the company to hire talent from abroad, as **Nexton handled the transfer of the onboarding process**, allowing the company to focus on taking care of their employees.

**Nexton managed the mundane administrative responsibilities**, such as providing necessary equipment, computers, and an onboarding kit, while the company could concentrate on more important aspects of their business.

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A total of **seven individuals were successfully hired**, and the company continues to experience ongoing growth and expansion by continually adding new members to its team.

7 Skilled individuals were successfully hired.

+80 screeners proficient in various tech stacks were boasted by Nexton.

Month was all it took to leverage in the successful identification of all exceptional candidates.

## **About Nexton**

We connect Latin America's top tech talent with leading US companies through agile, personalized, and transparent recruitment services.

**Top-Tier Talent:** We are a leading provider of talent acquisition services for software engineering and technical roles.

**Engineers Hiring Engineers:** We understand the specific technical skills and expertise required for software engineering roles.

**A Seamless Process**: We take the time to understand your organization's culture, values, and requirements to identify candidates who fit in with your team and organization.

- Transparency in fees, process, feedback, data, and more.
- · Promoting a direct relationship, minimizing intermediaries.
- Agile recruiting process with amazing customer service.
- · Reducing turnover through superb Talent Relations.
- Cost-effective as your hiring needs scale.



# Need help to build your team? Let's Talk